# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

# **FORM 10-Q**

#### ☑ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE **SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2013

□ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

to \_

0-53944

For the transition period from

Commission file number:

# VIRTUAL PIGGY, INC.

(Exact Name of Registrant as Specified in Its Charter)

Delaware

(State or Other Jurisdiction of Incorporation or Organization) 35-2327649

Identification No.)

1221 Hermosa Avenue, Suite 210

Hermosa Beach, CA 90254

(Address of principal executive offices) (Zip Code)

(310) 853-1949

(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES 🗷 NO 🗆

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES  $\boxtimes$  NO  $\square$ 

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	Accelerated filer	×
Non-accelerated filer	Smaller reporting company	
(Do not check if a smaller reporting company)		

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES D NO 🗷

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date: 102,702,363 shares of common stock outstanding at May 9, 2013.

(IRS Employer

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# **PART I - FINANCIAL INFORMATION**

# ITEM 1. FINANCIAL STATEMENTS.

Virtual Piggy, Inc. (A Development Stage Enterprise)

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# Virtual Piggy, Inc. (A Development Stage Enterprise) Balance Sheets

ASSETS	March 31, 2013 (Unaudited)	December 31, 2012 (Audited)
CURRENT ASSETS	¢ 5.276.048	¢ 7.271.026
Cash and cash equivalents Accounts Receivable	\$ 5,376,048 141	\$ 7,371,036 53
Insurance receivable	-	75,000
Prepaid expenses	23,964	20,500
TOTAL CURRENT ASSETS	5,400,153	7,466,589
PROPERTY AND EQUIPMENT		
Computer equipment	85,432	70,149
Furniture and fixtures	53,714	46,130
Less: accumulated depreciation	139,146 (25,882)	116,279 (19,580)
	113,264	96,699
OTHER ASSETS Deposit	73,900	65,000
Patents and trademarks, net of accumulated amoritization of	15,500	00,000
\$19,047 and \$13,678	448,873	362,496
	522,773	427,496
TOTAL ASSETS	\$ 6,036,190	\$ 7,990,784
LIA BILITIES AND STOCKHOLDERS' EQUITY		
CURRENT LIA BILITIES		
Accounts payable and accrued expenses	\$ 852,814	\$ 704,602
Litigation settlement		450,000
TOTAL CURRENT LIABILITIES	852,814	1,154,602
CONTINGENCIES		
STOCKHOLDERS' EQUITY		
Preferred stock, \$.0001 par value; 2,000,000 shares authorized;		
none issued and outstanding at March 31, 2013 and		
December 31, 2012	-	-
Common stock, \$ .0001 par value; 150,000,000 shares authorized;		
102,675,842 and 101,417,508 shares issued and outstanding at		
March 31, 2013 and December 31, 2012	10,268	10,142
Common stock subscribed	-	50,000
Common stock subscription receivable	-	(50,000)
Additional paid in capital	27,330,699	26,300,114
Deficit accumulated during the development stage	(22,157,591)	(19,474,074)
STOCKHOLDERS' EQUITY	5,183,376	6,836,182
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 6,036,190	\$ 7,990,784

See accompanying notes to these financial statements.

# Virtual Piggy, Inc. (A Development Stage Enterprise) Statements of Operations For the Three Months Ended March 31, 2013 and 2012 and For the period February 11, 2008 (Date of Inception) to March 31, 2013 (Unaudited)

	Three Months Ended March 31, 2013		Three Months Ended March 31, 2012		Ended Co March 31,	
SALES	\$	88	\$	1,168	\$	5,227
OPERA TING EXPENSES Payroll Consulting Marketing Research and development Travel Professional fees General and administrative Total operating expenses		1,093,979 289,744 287,633 175,144 247,479 231,895 361,220 2,687,094		206,976 641,849 200,978 86,606 87,768 144,913 140,200 1,509,290		4,254,048 8,593,423 1,153,956 1,586,896 1,687,960 1,834,852 2,531,993 21,643,128
OTHER INCOME (EXPENSE) Interest income Interest expense	_	3,489		317 (37,106) (36,789)		12,144 (531,834) (519,690)
NET LOSS	\$	(2,683,517)	\$	(1,544,911)	\$	(22,157,591)
BASIC AND DILUTED NET LOSS PER COMMON SHARE	\$	(0.03)	\$	(0.02)		
BASIC AND DILUTED WEIGHTED A VERAGE COMMON SHARES OUTSTANDING		101,792,509		70,042,470		

See accompanying notes to these financial statements.

# Virtual Piggy, Inc. (A Development Stage Enterprise) Statement of Changes in Stockholders' Equity (Deficit) For the Period February 11, 2008 (Date of Inception) to March 31, 2013

	Comm Stoo Number of Shares		Common Stock Subscribed	Common Stock Subscription Receivable	Additional Paid-In Capital	Deficit Accumulated During the Development Stage	Total
Issuance of initial 19,000,000 shares on February 11, 2008 at \$.001 per share	19.000.000	\$ 1,900	\$ -	\$ -	\$ 17,100	\$ - 5	\$ 19,000
Issuance of shares of common stock and 14,285,716 warrants in February			•	•	·	•	,
2008 through private placement at \$.035 per unit Employee options issued for services on March 3, 2008, vested	7,142,858	714	-	-	249,286	-	250,000
immediately and valued at \$.02 per share	-	-	-	-	8,825	-	8,825
Nonemployee options issued for services on March 3,2008, vested					·		,
immediately and valued at \$.02 per share	-	-	-	-	107,859	-	107,859
Exercise of options on May 8, 2008 at \$.04 per share	500,000	50	-	-	19,950	-	20,000
Issuance of shares of common stock and 614,286 warrants in May and September 2008 through private placement at \$.75 per unit	6,642,858	665		-	231,835	-	232,500
Options issued for services in June 2008, vested immediately and valued at		005	-	-	231,633	-	232,300
\$.07 per share	-	-	-	-	395,467	-	395,467
Nonemployee options issued for services in June 19, 2008, vested					,		,
immediately and valued at \$.01 per share	-	-	-	-	918	-	918
Issuance of shares of common stock to investors in August 2008 at \$1.00							
per share	2,560	-	-	-	2,560	-	2,560
Exercise of options in September 2008 at \$.04 per share Exercise of warrants in September 2008 at \$.04 per share	1,750,000 250,000	175 25	-	-	69,825 9,975	-	70,000 10,000
Net loss	250,000	- 23	-	-		(983,886)	(983,886)
100 1055						()00,000)	(909,000)
Balance, December 31, 2008	35,288,276	3,529	-	-	1,113,600	(983,886)	133,243
Exercise of options on January 26, 2009 at \$.04 per share	1,000,000	100	-	-	39,900	-	40,000
Issuance of shares of common stock on April 7, 2009 at \$1.00 per share	400,000	40	-	-	399,960	-	400,000
Issuance of shares of common stock on June 29, 2009 valued at \$2.00 per							
share	100,000	10		-	199,990	-	200,000
Exercise of options on July 30, 2009 at \$.04 per share	1,000,000	100	-	-	39,900	-	40,000
Nonemployee options issued for services on August 18, 2009, vested immediately and valued at $\$$ 21 per share					10,462	-	10,462
immediately and valued at \$.31 per share Exercise of warrants on August 21, 2009 at \$.04 per share	1,000,000	100	-	-	39,900	-	40,000
Exercise of warrants on August 21, 2009 at \$.04 per share	500,000	50		-	19,950	-	20,000
Issuance of shares of common stock on September 17, 2009 at \$1.00 per	,						,
share	100,000	10	-	-	99,990	-	100,000
Issuance of shares of common stock for future services on October 9, 2009							
valued at \$1.00 per share	1,080,427	108		-	1,080,319	-	1,080,427
Issuance of shares of common stock on October 16, 2009 at \$1.00 per share		10		-	99,990	-	100,000
Exercise of warrants on October 22, 2009 at \$.04 per share Exercise of warrants on December 2, 2009 at \$.04 per share	1,000,000	100 100		-	39,900 39,900	-	40,000 40,000
Exercise of warrants on December 2, 2009 at \$.04 per share	250,000	25		-	9,900 9,975	-	10,000
Exercise of warrants on December 31, 2009 at \$.04 per share	1,000,000	100		-	39,900	-	40,000
Stock issuance costs	-,,	-	-	-	(65,000)	) –	(65,000)
Nonemployee options issued for services on March 3,2008, vested							
immediately and valued at \$.02 per share	-	-	-	-	37,506	-	37,506
Nonemployee options issued for services in June 19, 2008, vested							
immediately and valued at \$.01 per share	-	-	-	-	636	-	636
Net loss						(2,236,476)	(2,236,476)
Balance, December 31, 2009	43,818,703	4,382	-	-	3,246,778	(3,220,362)	30,798

See accompanying notes to these financial statements.

# Virtual Piggy, Inc. (A Development Stage Enterprise) Statement of Changes in Stockholders' Equity (Deficit) (Continued) For the Period February 11, 2008 (Date of Inception) to March 31, 2013

	Comm Stoc			Common Stock	Additional	Deficit Accumulated During the	
	Number of Shares	Amount	Common Stock Subscribed	Subscription Receivable	Paid-In Capital	Development Stage	Total
Exercise of options on January 5, 2010 at \$.04 per share	1,000,000	100	-	-	39,900	-	40.000
Exercise of warrant on February 22, 2010 at \$.04 per share	892,858	89	-	-	35,624	-	35,713
Exercise of warrants in March 2010 at \$.04 per share	1,000,000	100	-	-	39,900	-	40,000
Exercise of warrants in April 2010 at \$.04 per share	2,500,000	250	-	-	99,750	-	100,000
Issuance of shares of common stock in conjunction with notes payable in							
May through August 2010	483,750	48	-	-	400,694	-	400,742
Issuance of shares of common stock for retirement of 400,000 options at							
\$.25 per share	65,000	6	-	-	(6)	-	-
Issuance of shares of common stock from August through December							
2010 through private placement at \$.20 per share	9,625,000	963	-	-	1,924,037	-	1,925,000
Issuance of shares of common stock on November 1, 2010 for the							
conversion of notes payable at \$.20 per share	375,000	38	-	-	74,962	-	75,000
Issuance of shares of common stock on November 19, 2010 for future							
services valued at \$.90 per share	111,111	11	-	-	99,989	-	100,000
Exercise of options on December 2, 2010 at \$.04 per share	3,000,000	300	-	-	119,700	-	120,000
Exercise of warrants in December 2010 at \$.04 per share	2,500,000	250	-	-	99,750	-	100,000
Nonemployee options issued for services from August through							
November 2010, vested immediately and valued at \$.01 per share	-	-	-	-	13,816	-	13,816
Nonemployee options issued for services on August 18, 2009, vested							
immediately and valued at \$.31 per share	-	-	-	-	27,899	-	27,899
Net loss						(1,489,190)	(1,489,190)
Balance, December 31, 2010	65,371,422	6,537	-	-	6,222,793	(4,709,552)	1,519,778
Issuance of shares of common stock for future services on June 1, 2011	100.000	10			48.000		40,000
valued at \$.49 per share Issuance of shares of common stock in conjunction with notes payable	100,000	10	-	-	48,990	-	49,000
from September through December 2011	150,000	15			82,650		82,665
Issuance of shares of common stock and 625,000 warrants on December	150,000	15	-	-	82,030	-	82,005
20, 2011 through private placement at \$.80 per unit	1,250,000	125			499,875		500,000
Issuance of warrants in conjunction with notes payable from September	1,230,000	125	-	-	499,075	-	500,000
through December 2011					20,930		20,930
Fair value of revalued warrants at \$.09 to \$.76 per share	-	-	-	-	20,930 88,601	-	20,930 88,601
Nonemployee options issued for services from August through	-	-	-	-	00,001	_	00,001
November 2010, vested immediately and valued at \$.01 per share	_	_	_	_	3,146	_	3,146
Nonemployee options issued for services on January 24, 2011, and	-	-	-	-	5,140	-	5,140
valued at \$.20 per share					46,019		46,019
Nonemployee options issued for services from July through August	-	-	-	-	-10,019	-	-10,017
2011, vested immediately and valued from \$.10 to \$.19 per share	_	-	_	_	52,243	_	52,243
Net loss	_	-	-	-		(2,724,796)	(2,724,796)
100 1000						(2,724,790)	(2,727,770)
Balance December 31, 2011	66,871,422	6,687	-	-	7,065,247	(7,434,348)	(362,414)

See accompanying notes to these financial statements.

# Virtual Piggy, Inc. (A Development Stage Enterprise) Statement of Changes in Stockholders' Equity (Deficit) (Continued) For the Period February 11, 2008 (Date of Inception) to March 31, 2013

	Common Stock			Common Stock	Additional	Deficit Accumulated dditional During the		
	Number of Shares	Amount	Common Stock Subscribed	Subscription Receivable	Paid-In Capital	Development Stage	Total	
Issuance of shares of common stock and 10,213,474 warrants through June 30, 2012 through private placement at \$.70 per unit	20,426,948	2,044	-	-	7,084,888	-	7,086,932	
Issuance of shares of common stock and 1,500,000 warrants through December 31, 2012 through private placement at \$.80 per unit Issuance of shares of common stock for future services on May 21,	2,625,000	262	-	-	1,049,738	-	1,050,000	
2012 valued at \$2.43 per share Issuance of shares of common stock and 285,714 warrants to	1,363,185	136	-	-	3,312,401	-	3,312,537	
discharge notes payable and accrued interest valued at \$.70 per unit Issuance of shares of common stock with respect to a settlement	571,428	57	-	-	199,943	-	200,000	
agreement valued at \$.85 per share Issuance of shares of common stock through December 31, 2012	350,000	35	-	-	297,465	-	297,500	
through private placement at \$.70 per share Issuance of shares of common stock through December 31, 2012	7,942,858	794			5,559,206	-	5,560,000	
through private placement at \$.75 per share	666,667	67			499,933	-	500,000	
Exercise of options on April 10, 2012 at \$.04 per share	250,000	25	-	-	9,975	-	10,000	
Exercise of options on May 25, 2012 at \$.04 per share Nonemployee options issued for services from July through August	350,000	35	-	-	13,965	-	14,000	
2011, vested immediately and valued from \$.10 to \$.19 per share Nonemployee options issued for services from January through December 2012, vested immediately and valued from \$.11 to \$.95 per	-	-	-	-	2,219	-	2,219	
share Nonemployee options issued for services on January 2012 through	-	-	-	-	759,292	-	759,292	
December 2012, vesting over three years and valued at \$.17 to \$.40 per share Employee options issued for services on January 2012 through	-	-	-	-	39,751	-	39,751	
December 2012, vesting over three years and valued at \$.11 to \$.53 per share	-	-	-	-	283,460	-	283,460	
Employee options issued for services from January 2012 through December 2012, vesting immediately and valued at \$.14 to \$.42 per share					150,631		150,631	
Stock issuance costs Common stock subscription for 62,500 units through private	-	-	-	-	(28,000)	-	(28,000)	
placement at \$.80 per unit Net loss	-	-	50,000	(50,000)	-	(12,039,726)	- (12,039,726)	
Balance December 31, 2012 (Audited)	101,417,508	10,142	50,000	(50,000)	26,300,114	(19,474,074)	6,836,182	
Issuance of shares of common stock and 93,750 warrants through								
March 31, 2013 through private placement at \$.80 per unit Issuance of shares of common stock through March 31, 2013, through		13	-	-	49,987	-	50,000	
a private placement at \$0.75 per share Fair value of revalued options \$1.07 per share Nonemployee options issued for services from January 2012 through	1,133,334	113	-	-	849,887 780	-	850,000 780	
December 2012, vested immediately and valued from \$.11 to \$.95 per share	-	-	-	-	16,378	-	16,378	
Nonemployee options issued for services from January 2013 through March 2013, vested immediately to 2 years and valued from \$.09 to					,		,- / -	
\$.74 per share Employee options issued for services on January 2012 through	-	-	-	-	41,416	-	41,416	
December 2012, vesting over three years and valued at \$.11 to \$.53 per share Employee options issued for services on January 2013 through March	-	-	-	-	120,699	-	120,699	
31 2013, vesting over three years and valued at \$.22 to \$.29 per share Common stock subscription for 62,500 units through private	-	-	-	-	12,221	-	12,221	
placement at \$.80 per unit	-	-	(50,000)	50,000	-	-	-	
Stock issuance costs	-	-			(60,783)	-	(60,783)	
Net loss						(2,683,517)	(2,683,517)	
Balance March 31, 2013 (Unaudited)	102,675,842	10,268			27,330,699	(22,157,591)	5,183,376	

See accompanying notes to these financial statements.

### Virtual Piggy, Inc. (A Development Stage Enterprise) Statements of Cash Flows For the Three Months Ended March 31, 2013 and 2012 and For the period February 11, 2008 (Date of Inception) to March 31, 2013 (Unaudited)

	Three MonthsThree MonthsEndedEndedMarch 31,March 31,20132012		Ended Ended March 31, March 31,		Ended Ende March 31, March		Cumulative Since Inception
CASH FLOWS FROM OPERATING ACTIVITIES							
Net loss	\$ (2,683,517)	\$ (1,544,911)	\$ (22,157,591)				
Adjustments to reconcile net loss to net cash							
used in operating activities							
Fair value of warrants issued in exchange for services	-	-	88,601				
Fair value of options issued in exchange for services	191,494	89,986	2,131,644				
Fair value of stock issued in exchange for services	-	-	4,741,964				
Amortization of deferred costs	-	-	78,243				
Accretion of discount on notes payable	-	37,105	426,095				
Depreciation and amortization	11,671	2,235	44,929				
Provision for bad debt	-	-	42,768				
Loss on disposal of fixed assets	-	-	2,726				
(Increase) decrease in assets Accounts receivable	(00)	(249)	(141)				
Insurance receivable	(88) 75,000	(248)	(141)				
Other receivable	75,000	-	(42,768)				
Prepaid expenses	(3,464)	(34,589)	(23,964)				
Deposits	(8,900)	(25,544)	(73,900)				
Increase in liabilities	(0,700)	(23,344)	(75,500)				
Accounts payable and accrued expenses	(301,789)	326,480	1,175,313				
Accounts payable and accided expenses	(301,70)	520,400	1,175,515				
Net cash used in operating activities	(2,719,593)	(1,149,486)	(13,566,081)				
CASH FLOWS FROM INVESTING ACTIVITIES							
Purchase of equipment	(22,867)	(15,212)	(141,871)				
Patent and trademark costs	(91,745)	(74,957)	(467,920)				
	(, , , , , , , , , , , , , , , , , , ,	(.,,,,,)	(,,,)				
Net cash used in investing activities	(114,612)	(90,169)	(609,791)				
CASH FLOWS FROM FINANCING ACTIVITIES							
Proceeds from note payable - stockholders	-	-	747,500				
Repayment of note payable - stockholders	-	(150,000)	(572,500)				
Proceeds from notes payable	-	-	75,000				
Proceeds from issuance of common stock	900,000	2,745,650	18,625,989				
Proceeds from exercise of options	-	-	384,000				
Proceeds from exercise of warrants	-	-	445,714				
Stock issuance costs	(60,783)	(28,000)	(153,783)				
		· · · · · · · · · · · · · · · · · · ·					
Net cash provided by financing activities	839,217	2,567,650	19,551,920				
NET INCREASE (DECREASE) IN CASH AND							
CASH EQUIVALENTS	(1,994,988)	1,327,995	5,376,048				
CASHEQUIVALENTS	(1,994,900)	1,527,995	5,570,048				
CASH AND CASH EQUIVALENTS - BEGINNING OF PERIOD	7,371,036	186,159					
	• • • • • • • • •	A 1					
CASH AND CASH EQUIVALENTS - END OF PERIOD	\$ 5,376,048	\$ 1,514,154	\$ 5,376,048				
SUPPLEMENTAL SCHEDULE OF NON-CASH FINANCING ACTIVITIES:							
Income taxes paid	<u> </u>	\$	\$				
Interest paid	<u></u>	<u></u> -	\$ 2,498				
Fair value of common stock issued as discount for notes payable	\$ -	\$ -	\$ 483,409				
Conversion of notes payable and accrued interest into common stock	\$ -	\$ -	\$ 75,000				
		*					

Fair value of warrants issued as discount for notes payable	\$ _	\$	 \$	20,930
Issuance of common stock for settlement of payable	\$ _	<u>\$</u>	 \$	297,500

See accompanying notes to these financial statements.

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Nature of the Business

Virtual Piggy, Inc. ("the Company") is a development stage enterprise incorporated in the state of Delaware on February 11, 2008. Virtual Piggy is a technology company that delivers an online e-commerce solution for the family. Its system allows parents and their children to manage, allocate funds and track their expenditures, savings and charitable giving online. Its system is designed to allow the child to transact online without a credit card by gaining the parent's permission ahead of time and allowing the parent to set up the rules of use and authorized spending limits.

The Virtual Piggy product enables online businesses to interact and transact with the "Under 18" market in a manner consistent with the Children's Online Privacy Protection Act ("COPPA") and other similar international children's privacy laws. Virtual Piggy was launched in the US in 2012 and was launched in the European market in 2013.

The Company has secured merchant agreements with over 80 merchants in the US to deploy Virtual Piggy on their websites. Over 20 of these merchants are using Virtual Piggy live with their e-commerce systems and the Company is in the process of integrating the other signed merchants. The Company is continuing to add merchants. In addition, Virtual Piggy has the capability to offer and deliver digital gift cards.

#### **Basis of Presentation**

The financial statements are presented in accordance with Financial Accounting Standards Board Accounting Standards Codification ("FASB ASC") 915 for development stage entities.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

#### Comprehensive Income

The Company follows FASB ASC 220 in reporting comprehensive income. Comprehensive income is a more inclusive financial reporting methodology that includes disclosure of certain financial information that historically has not been recognized in the calculation of net income. Since the Company has no items of other comprehensive income (loss), comprehensive income (loss) is equal to net income (loss).

#### Fair Value of Financial Instruments

The Company's financial instruments consist of cash, accounts receivable and accounts payable and accrued expenses. The carrying value of cash, accounts receivable and accounts payable and accrued expenses approximate fair value, because of their short maturity.

#### Concentration of Credit Risk Involving Cash

The Company may have deposits with a financial institution which at times exceed Federal Depository Insurance coverage of \$250,000.

#### Cash and Cash Equivalents

For purposes of reporting cash flows, the Company considers all cash accounts, which are not subject to withdrawal restrictions or penalties, and certificates of deposit and commercial paper with original maturities of 90 days or less to be cash or cash equivalents.



### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Property and Equipment

Property and equipment are stated at cost less accumulated depreciation and any impairment losses. Expenditures for new equipment and major expenditures for existing equipment are capitalized and depreciation using the straight line method at rates sufficient to depreciate such costs over the estimated productive lives. All other ordinary repair and maintenance costs are expensed as incurred.

The Company's depreciation and amortization policies on property and equipment are as follows:

	Useful life (in years)
Computer equipment	3 - 5
Furniture and fixtures	7

#### **Recoverability of Long-Lived Assets**

In accordance with Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 360-10-35 "Impairment or Disposal of Long-lived Assets", long-lived assets to be held and used are analyzed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be fully recoverable or that the useful lives of those assets are no longer appropriate. The Company evaluates at each balance sheet date whether events and circumstances have occurred that indicate possible impairment.

The Company determines the existence of such impairment by measuring the expected future cash flows (undiscounted and without interest charges) and comparing such amount to the carrying amount of the assets. An impairment loss, if one exists, is then measured as the amount by which the carrying amount of the asset exceeds the discounted estimated future cash flows. Assets to be disposed of are reported at the lower of the carrying amount or fair value of such assets less costs to sell. Asset impairment charges are recorded to reduce the carrying amount of the long-lived asset that will be sold or disposed of to their estimated fair values. Charges for the asset impairment reduce the carrying amount of the long-lived assets to their estimated salvage value in connection with the decision to dispose of such assets.

For the three-month period ended March 31, 2013 and 2012, the Company determined that no impairment was required after going through the impairment testing to the operating long-lived assets (property and equipment and patents and trademarks).

#### **Revenue Recognition**

In accordance with Securities and Exchange Commission ("SEC") Staff Accounting Bulletin ("SAB") No. 104, *Revenue Recognition* (Codified in FASB ASC 605), the Company will recognize revenue when (i) persuasive evidence of a customer or distributor arrangement exists or acceptance occurs, (ii) a retailer, distributor or wholesaler receives the goods, (iii) the price is fixed or determinable, and (iv) collectability of the sales revenues is reasonably assured. Subject to these criteria, the Company will generally recognize revenue at the time of the sale of the associated product.



#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Income Taxes

The Company follows FASB ASC 740 when accounting for income taxes, which requires an asset and liability approach to financial accounting and reporting for income taxes. Deferred income tax assets and liabilities are computed annually for temporary differences between the financial statements and tax bases of assets and liabilities that will result in taxable or deductible amounts in the future based on enacted tax laws and rates applicable to the periods in which the differences are expected to affect taxable income. Valuation allowances are established when necessary to reduce deferred tax assets to the amount expected to be realized. Income tax expense is the tax payable or refundable for the period plus or minus the change during the period in deferred tax assets and liabilities. Tax years from 2008 through 2012 remain subject to examination by major tax jurisdictions.

#### Loss Per Share

The Company follows FASB ASC 260 when reporting Earnings Per Share resulting in the presentation of basic and diluted earnings per share. Because the Company reported a net loss for the three months ended March 31, 2013 and 2012, common stock equivalents, including stock options and warrants were anti-dilutive; therefore, the amounts reported for basic and dilutive loss per share were the same.

#### Start-up Costs

In accordance with FASB ASC 720, start-up costs are expensed as incurred.

#### **Research and Development Costs**

In accordance with FASB ASC 730, research and development costs are expensed when incurred.

#### **Recently Adopted Accounting Pronouncements**

In July 2012, the FASB issued ASU No. 2012-02, *Intangibles – Goodwill and Other (Topic 350), Testing Indefinite-Lived Intangible Assets for Impairment.* In accordance with the amendments in this Update, an entity has the option first to assess qualitative factors to determine whether the existence of events and circumstances indicates that it is more likely than not that the indefinite-lived intangible asset is impaired. If, after assessing the totality of events and circumstances, an entity concludes that it is not more likely than not that the indefinite-lived intangible asset is impaired, then the entity is not required to take further action. However, if an entity concludes otherwise, then it is required to determine the fair value of the indefinite-lived intangible asset and perform the quantitative impairment test by comparing the fair value with the carrying amount in accordance with Subtopic 350-30. The amendments are effective for annual and interim impairment tests performed for fiscal years beginning after September 15, 2012. The Company adopted the amendments effective January 1, 2013 and their adoption did not have a material impact on the financial statements.

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **Recently Issued Accounting Pronouncements Not Yet Adopted**

As of March 31, 2013, there are no recently issued accounting standards not yet adopted which would have a material effect on the Company's financial statements.

#### **Reclassifications**

Certain amounts in the 2012 financial statements have been reclassified in order for them to be in conformity with the 2013 presentation.

#### NOTE 2 - GOING CONCERN

The accompanying financial statements have been prepared assuming that the Company will continue as a going concern. The Company has incurred significant losses and experienced negative cash flow from operations during the development stage. These conditions raise substantial doubt about the Company's ability to continue as a going concern. The financial statements do not include any adjustments that might result from the outcome of this uncertainty.

Since inception, the Company has focused on developing and implementing its business plan. The Company has begun to pay salaries to management and has utilized offshore programmers on a work for hire basis to assist in developing the demonstration model. The Company believes that its existing cash resources will not be sufficient to sustain operations during the next twelve months. The Company currently needs to generate revenue in order to sustain its operations. In the event that the Company cannot generate sufficient revenue to sustain its operations, the Company will need to reduce expenses or obtain financing through the sale of debt and/or equity securities. The issuance of additional equity would result in dilution to existing shareholders. If the Company is unable to obtain additional funds when they are needed or if such funds cannot be obtained on terms acceptable to the Company, the Company may be unable to execute upon the business plan or pay costs and expenses as they are incurred, which could have a material, adverse effect on the business, financial condition and results of operations.

The Company's current monetization model is to derive a percentage of all revenues generated by online merchants using the Virtual Piggy service. Merchants are billed at the end of each month for all transactions that have been processed by the Company on their behalf in the prior month. As the merchant base and consumer base grows, and as the trend to higher online spending levels continues, the Company expects to generate additional revenue to support operations.

If sufficient revenues are not generated to sustain operations or additional funding cannot be obtained in the short term, the Company will need to reduce monthly expenditures to a level that will enable the Company to continue until such funds can be obtained. The Company raised \$900,000, net of stock issuance costs of \$60,783 through a private placement of its equity securities from January 1, 2013 through March 31, 2013.

The Company is in the development stage at March 31, 2013. Successful completion of the Company's development program, and the attainment of profitable operations are dependent upon future events, including obtaining adequate financing to fulfill its development activities and achieving a level of sales adequate to support the Company's cost structure. The Company is currently contemplating a \$5 million private placement offering. However, there can be no assurances that the Company will be able to secure additional equity investment or achieve an adequate sales level.

#### NOTE 3 – PATENTS

The Company continues to apply for patents. Accordingly, costs associated with the registration of these patents have been capitalized and are amortized on a straight-line basis over the estimated lives of the patents (20 years). At March 31, 2013 and 2012, unamortized capitalized patent costs were \$467,919 and \$154,593. Amortization expense for patents was \$5,265 and \$1,054 for the three months ended March 31, 2013 and 2012.

#### **NOTE 4 – NOTES PAYABLE**

In September 2011, the Company commenced a private placement of up to 10 units at a price of \$50,000 per unit to accredited investors. One unit consisted of a demand note payable in the amount of \$50,000 due November 12, 2012, warrants to purchase 15,000 shares of common stock at an exercise price of \$.50 per share with a term expiring November 12, 2012, and 15,000 shares of common stock. In December 2011, the Company completed the private placement and raised \$500,000. The warrants were valued at \$20,930, fair value, using the Black-Scholes option pricing model to calculate the grant-date fair value of the options, with the following assumptions: no dividend yield, expected volatility of 39.8% to 62.8%, risk free interest rate of .1% and expected option life of 1.2 years. The shares of common stock were valued at \$82,655 or \$.45 to \$.70 per share, fair value. Both the warrant value and the shares of common stock were treated as a discount to the value of the note payable in accordance with FASB ASC 835-30-25, *Recognition* and are being accreted over the term of the note payable for financial statement purposes. During the years ended December 31, 2012 and 2011, \$65,560 and \$38,035 of interest was accreted on the notes payable. As of December 31, 2011, \$150,000 of the \$500,000 was repaid.

On February 8, 2012, February 27, 2012, and April 10, 2012, \$100,000, \$50,000, and \$25,000 respectively, of the notes payable were repaid. On April 26, 2012, the remaining balance of the notes payable and accrued interest of \$25,000 was converted into 571,428 shares of the Company's common stock and warrants to purchase 285,714 shares of the Company's common stock.

#### NOTE 5 - INCOME TAXES

Income tax expense was \$0 for the three months ended March 31, 2013 and 2012.

As of January 1, 2013, the Company had no unrecognized tax benefits, and accordingly, the Company did not recognize interest or penalties during 2013 related to unrecognized tax benefits. There has been no change in unrecognized tax benefits during the three months ended March 31, 2013, and there was no accrual for uncertain tax positions as of March 31, 2013. Tax years from 2008 through 2012 remain subject to examination by major tax jurisdictions.

There is no income tax benefit for the losses for the three months ended March 31, 2013 and 2012, since management has determined that the realization of the net tax deferred asset is not assured and has created a valuation allowance for the entire amount of such benefits.

#### NOTE 6 - LITIGATION SEITLEMENT

In December 2012, the Company entered into a settlement agreement with an investor, whereby the Company would pay the investor \$450,000 in return for the investor returning warrants issued to the investor. The Company received \$75,000 from its insurance carrier with respect to this litigation and the \$450,000 settlement was paid in January 2013.

#### NOTE 7 - STOCKHOLDERS' EQUITY

In December 2011, the Company commenced a private placement of up to \$5,000,000 consisting of up to 12,500,000 shares of the Company's common stock and two year warrants to purchase up to 6,250,000 shares of the Company's common stock at an exercise price of \$0.50. The shares and warrants were sold in units with each unit comprised of two shares and one warrant at a purchase price of \$.80 per unit. During December 2011, the Company sold 625,000 units and raised \$500,000. On January 11, 2012, the Company amended the Securities Purchase Agreement dated December 1, 2011, by reducing the price of one unit from \$.80 to \$.70. This increased the number of units to be sold from 6,250,000 units to 7,142,858 units. It also required the Company to issue to one investor an additional 89,286 units, consisting of 178,572 shares common stock and warrants to purchase an additional 89,286 shares of common stock. During the three months ended March 31, 2012, the Company issued an additional 3,922,356 units and raised \$2,717,650, net of stock issuance costs of \$28,000.

On April 5, 2012, the Company commenced a private placement of up to \$3,500,000 consisting of up to 10,000,000 shares of the Company's common stock and two year warrants to purchase up to 5,000,000 shares of the Company's common stock at an exercise price of \$.50 per share. The shares and warrants were sold in units with each unit comprised of two shares and one warrant at a purchase price of \$.70 per unit. In accordance with the terms of the offering documents, the offering amount was increased to \$4 million. From April 5, 2012 to June 30, 2012, the Company sold 6,201,831 units and raised \$4,341,282.

On April 2, 2012, the Company entered into a settlement agreement with a former consultant of the Company. In connection with the settlement, the Company made a settlement payment to the consultant of \$30,000 and issued the consultant 350,000 shares of the Company's common stock, which were valued at \$297,500, fair value, or \$.85 per share.

On April 10, 2012, a company owned by the Company's Secretary and his wife exercised 250,000 options which raised proceeds of \$10,000.

On May 2, 2012, the Company entered into a securities purchase agreement with a non-U.S. person, pursuant to which the Company issued and sold 187,500 units at a purchase price of \$0.80 per unit, in consideration of gross proceeds of \$150,000. Each unit consisted of: (i) two shares of the Company's common stock, (ii) a warrant to purchase one share of the Company's common stock at an exercise price of \$0.50 per share for a term of two years, and (iii) a warrant to purchase one half share of the Company's common stock at an exercise price of \$0.50 per share for a term of two years, and (iii) a warrant to purchase one half share of the Company's common stock at an exercise price of \$0.50 per share for a term of two years, and (iii) a warrant to purchase one half share of the Company's common stock at an exercise price of \$1.00 per share for a term of three years. Pursuant to the securities purchase agreement, the purchaser also agreed to purchase an additional \$850,000 of units by November 1, 2012. The Company received the final \$50,000 during March 2013 and has received the full \$1,000,000 as of March 31, 2013 under this agreement.

On May 21, 2012, the Company issued five consultants an aggregate of 1,363,185 shares of the Company's common stock for services, which were valued in the aggregate at \$3,312,537, fair value or \$2.43 per share, which was the stock price on the day of issuance.

On May 25, 2012, an investor exercised 350,000 options which raised proceeds of \$14,000.

On July 5, 2012, the Company commenced a private placement of up to \$100,000 consisting of up to 125,000 units of the Company's common stock and warrants to purchase up to 125,000 shares of the Company's common stock at an exercise price of \$.50 per share with a term of two years ("Series A Warrants") and warrants to purchase up to 62,500 at an exercise price of \$1.00 per share with a term of three years ("Series B Warrants"). The shares and warrants will be sold in units with each unit comprised of two shares and one Series A warrant and one Series B warrant at a purchase price of \$.80 per unit. As of August 8, 2012, the Company has received gross proceeds of \$100,000 under this private placement.

#### NOTE 7 - STOCKHOLDERS' EQUITY (Continued)

During November and December 2012, the Company entered into private placements for shares of the Company's common stock. The shares were sold at a purchase price of \$.70 per share. Through December 31, 2012, 7,942,858 shares were sold raising \$5,560,000.

In December 2012, the Company entered into private placements for shares of the Company's common stock. The shares were sold at a purchase price of \$.75 per share. Through December 31, 2012, 666,667 shares were sold raising \$500,000.

During the first quarter of 2013, the Company entered into private placements for shares of the Company's common stock. The shares were sold at a purchase price of \$.75 per share. Through March 31, 2013, 1,133,334 shares were sold raising \$850,000.

#### NOTE 8 - STOCK OPTIONS AND WARRANTS

During 2008, the Board of Directors ("Board") of the Company adopted an Equity Incentive Plan ("Plan") that was approved by the shareholders. Under the Plan, the Company is authorized to grant options to purchase up to 25,000,000 shares of common stock to any officer, other employee or director of, or any consultant or other independent contractor who provides services to the Company. The Plan is intended to permit stock options granted to employees under the Plan to qualify as incentive stock options under Section 422 of the Internal Revenue Code of 1986, as amended ("Incentive Stock Options"). All options granted under the Plan, which are not intended to qualify as Incentive Stock Options are deemed to be non-qualified options ("Non-Statutory Stock Options"). As of March 31, 2013, 15,290,000 options have been issued and are unexercised, and 110,000 options are available to be issued under the Plan.

During 2013, the Board of Directors ("Board") of the Company adopted the 2013 Equity Incentive Plan ("2013 Plan"). Under the 2013 Plan, the Company is authorized to grant options, restricted stock and other equity-linked awards up to 5,000,000 shares of common stock to any officer, other employee or director of, or any consultant or other independent contractor who provides services to the Company. The 2013 Plan is intended to permit stock options granted to employees under the 2013 Plan to qualify as incentive stock options under Section 422 of the Internal Revenue Code of 1986, as amended ("Incentive Stock Options"). All options granted under the 2013 Plan, which are not intended to qualify as Incentive Stock Options are deemed to be non-qualified options ("Non-Statutory Stock Options"). As of March 31, 2013, 2,027,500 options have been issued and are unexercised, and 2,972,500 shares are available to be issued under the Plan.

The Plans are administered by the Board, which determines the persons to whom awards will be granted, the number of awards to be granted, and the specific terms of each grant, including the vesting thereof, subject to the terms of the Plan.

In connection with Incentive Stock Options, the exercise price of each option may not be less than 100% of the fair market value of the common stock on the date of the grant (or 110% of the fair market value in the case of a grantee holding more than 10% of the outstanding stock of the Company).

Volatility in all instances presented is the Company's estimate of volatility that is based on the volatility of other public companies that are in closely related industries to the Company.

On January 27, 2012, the Company issued an employee an option to purchase 30,000 shares of the Company's common stock at \$.52 per share. These options have been valued at \$3,718, fair value. The Company uses the Black-Scholes option pricing model to calculate the grant-date fair value of the options, with the following assumptions: no dividend yield, expected volatility of 25.4%, risk free interest rate of 0.8% and expected option life of five years. The options expire five years from the date of issuance. Options granted are expensed over the three year vesting term.

On February 28, 2012, the Company issued an employee an option to purchase 25,000 shares of the Company's common stock at \$.58 per share. These options have been valued at \$3,120, fair value. The Company uses the Black-Scholes option pricing model to calculate the grant-date fair value of the options, with the following assumptions: no dividend yield, expected volatility of 25.0%, risk free interest rate of .8% and expected option life of five years. The options expire five years from the date of issuance. Options granted are expensed over the three year vesting term.

On March 2, 2012, the Company issued a Board Member an option to purchase 250,000 shares of the Company's common stock at \$.58 per share. These options have been valued at \$33,975, fair value. The Company uses the Black-Scholes option pricing model to calculate the grant-date fair value of the options, with the following assumptions: no dividend yield, expected volatility of 25.9%, risk free interest rate of .9% and expected option life of five years. The options expire five years from the date of issuance. Options granted are expensed immediately.

On March 5, 2012, the Company issued an employee an option to purchase 25,000 shares of the Company's common stock at \$.58 per share. These options have been valued at \$2,680, fair value. The Company uses the Black-Scholes option pricing model to calculate the grant-date fair value of the options, with the following assumptions: no dividend yield, expected volatility of 25.0%, risk free interest rate of .9% and expected option life of five years. The options expire five years from the date of issuance. Options granted are expensed over the three year vesting term.

On March 31, 2012, the Company issued five employees, options to purchase 4,010,000 shares in the aggregate of the Company's common stock at \$.65 per share. These options have been valued at \$759,810, fair value. The Company uses the Black-Scholes option pricing model to calculate the grant-date fair value of the options, with the following assumptions: no dividend yield, expected volatility of 31.2%, risk free interest rate of 1.04% and expected option life of five years. The options expire five years from the date of issuance. Options granted are expensed over the three year vesting term.

In April 2012, the Company issued six employees options to purchase an aggregate of 80,000 shares of the Company's common stock at exercise prices ranging from \$.65 to \$.97 per share. These options were valued at \$17,310 fair value. The Company uses the Black-Scholes option pricing model to calculate the grant-date fair value of the options, with the following assumptions: no dividend yield, expected volatility of 30.2% to 33.4%, risk free interest rate of .82% to 1.04% and expected option life of five years. The options expire five years from the date of issuance. Options granted will be expensed over the three year vesting term.

In June 2012, the Company issued three employees and one board member options to purchase an aggregate of 470,000 shares of the Company's common stock at exercise prices ranging from \$1.53 to \$1.82 per share. These options were valued at \$217,293, fair value. The Company uses the Black-Scholes option pricing model to calculate the grant-date fair value of the options, with the following assumptions: no dividend yield, expected volatility of 30.3% to 35.5%, risk free interest rate of .68% to .72% and expected option life of five years. The options expire five years from the date of issuance. Options granted will be expensed over the three year vesting term or immediately if there is no vesting term.

In July 2012, the Company issued one employee options to purchase an aggregate of 15,000 shares of the Company's common stock at an exercise price of \$1.23 per share. These options were valued at \$5,493 fair value. The Company uses the Black-Scholes option pricing model to calculate the grant-date fair value of the options, with the following assumptions: no dividend yield, expected volatility of 32.9%, risk free interest rate of .61% and expected option life of five years. The options expire five years from the date of issuance. Options granted will be expensed over the three year vesting term.

In August 2012, the Company issued seven employees options to purchase an aggregate of 380,000 shares of the Company's common stock at exercise prices ranging from \$1.26 to \$1.43 per share. These options were valued at \$123,381, fair value. The Company uses the Black-Scholes option pricing model to calculate the grant-date fair value of the options, with the following assumptions: no dividend yield, expected volatility of 23.5% to 29.1%, risk free interest rate of .63% to .69% and expected option life of five years. The options expire five years from the date of issuance. Options granted will be expensed over the three year vesting term.

In September 2012, the Company issued one employee options to purchase 75,000 shares of the Company's common stock at an exercise price of 1.54 per share. These options were valued at 26,303, fair value. The Company uses the Black-Scholes option pricing model to calculate the grant-date fair value of the options, with the following assumptions: no dividend yield, expected volatility of 24.5%, risk free interest rate of .62% and expected option life of five years. The options expire five years from the date of issuance. Options granted will be expensed over the three year vesting term or immediately if there is no vesting term.

In October 2012, the Company issued one employee options to purchase 75,000 shares of the Company's common stock at an exercise price of \$1.35 per share. These options were valued at \$23,263 fair value. The Company uses the Black-Scholes option pricing model to calculate the grant-date fair value of the options, with the following assumptions: no dividend yield, expected volatility of 24.5%, risk free interest rate of .70% and expected option life of five years. The options expire five years from the date of issuance. Options granted will be expensed over the three year vesting term.

In November 2012, the Company issued fourteen employees options to purchase an aggregate of 1,295,000 shares of the Company's common stock at exercise prices between \$1.01 and \$1.35 per share. These options were valued at \$371,313, fair value. The Company uses the Black-Scholes option pricing model to calculate the grant-date fair value of the options, with the following assumptions: no dividend yield, expected volatility between 26.1% and 29.3%, risk free interest rate between .76% and .83% and expected option life of five years. The options expire five years from the date of issuance. Options granted will be expensed over the three year vesting term.

In March 2008, the Company issued 4,500,000 options to three directors. On January 24, 2013, the expiration date for unexpired and unexercised options of 4,250,000 was extended from March 3, 2013 to March 3, 2015. The incremental increase in value was \$780, which was expensed immediately.

In January 2013, the Company issued eighteen employees options to purchase an aggregate of 260,000 shares of the Company's common stock at exercise prices between \$0.99 and \$1.05 per share. These options were valued at \$62,662 fair value. The Company uses the Black-Scholes option pricing model to calculate the grant-date fair value of the options, with the following assumptions: no dividend yield, expected volatility between 23.3% and 26.1%, risk free interest rate between .78% and .89% and expected option life of five years. The options expire five years from the date of issuance. Options granted will be expensed over the three year vesting term.

In February 2013, the Company issued four employees options to purchase an aggregate of 760,000 shares of the Company's common stock at exercise prices between \$1.07 and \$1.21 per share. These options were valued at \$199,843 fair value. The Company uses the Black-Scholes option pricing model to calculate the grant-date fair value of the options, with the following assumptions: no dividend yield, expected volatility between 22.5% and 25.1%, risk free interest rate between .78% and .88% and expected option life of five years. The options expire five years from the date of issuance. Options granted will be expensed over the three year vesting term.

In March 2013, the Company issued an employee options to purchase 2,500 shares of the Company's common stock at an exercise price of \$1.36 per share. These options were valued at \$728 fair value. The Company uses the Black-Scholes option pricing model to calculate the grant-date fair value of the options, with the following assumptions: no dividend yield, expected volatility of 22.5%, risk free interest rate of .76% and expected option life of five years. The options expire five years from the date of issuance. Options granted will be expensed over the three year vesting term.

Cumulatively and for the three months ended March 31, 2013 and 2012, the Company expensed \$981,135, \$133,698 and \$38,650 relative to employee options/warrants granted. As of March 31, 2013, there was \$1,350,169 of unrecognized compensation expense related to employee non-vested market-based share awards.

A summary of stock option/warrant transactions for employees from December 31, 2011 to March 31, 2013 is as follows:

	Option/Warrants Shares	Exercise Price	Weighted Average Exercise Price
Outstanding, December 31, 2011	9,467,858	\$.04 to \$.90	\$ 0.19
Granted Issued under Private Placements Reclassified from non-employee Exercised Expired	6,730,000 500,786 810,000 (250,000)	0.50 to 1.82 0.50 0.50 to 0.75 0.04	0.34 0.01
Outstanding, December 31, 2012	17,258,644	.04 to 1.82	0.48
Granted Exercised Expired/terminated	1,022,500	0.99 to 1.36	0.06
Outstanding, March 31, 2013	18,186,144	\$.04 to \$1.82	\$ 0.51
Exercisable, March 31, 2013	12,175,311	\$.04 to \$1.67	\$ 0.30
Weighted Average Remaining Life, Exercisable, March 31, 2013 (years)	2.0		

On January 2, 2012, the Company issued a consultant an option to purchase 250,000 shares of the Company's common stock at \$.50 per share. These options have been valued at \$51,692 fair value. The Company uses the Black-Scholes option pricing model to calculate the grant-date fair value of the options, with the following assumptions: no dividend yield, expected volatility of 29.2%, risk free interest rate of 0.9% and expected option life of five years. The options expire five years from the date of issuance. Options granted are expensed when the service is provided.



On January 17, 2012, the Company issued a consultant an option to purchase 200,000 shares of the Company's common stock at \$.50 per share. These options have been valued at \$31,437, fair value. The Company uses the Black-Scholes option pricing model to calculate the grant-date fair value of the options, with the following assumptions: no dividend yield, expected volatility of 28.0%, risk free interest rate of 0.8% and expected option life of five years. The options expire five years from the date of issuance. Options granted are expensed when the service is provided.

On March 31, 2012, the Company issued two consultants options to purchase 100,000 shares in the aggregate of the Company's common stock at \$.65 per share. These options have been valued at \$18,947, fair value. The Company uses the Black-Scholes option pricing model to calculate the grant-date fair value of the options, with the following assumptions: no dividend yield, expected volatility of 31.2%, risk free interest rate of 1.04% and expected option life of five years. The options expire five years from the date of issuance. Options granted are expensed when the service is provided.

On April 1, 2012, the Company issued a company owned by the former manager of corporate development an option to purchase 250,000 shares of the Company's common stock at \$.70 per share pursuant to an agreement that also required a cash payment of \$150,000. These options have been valued at \$43,028, fair value. The Company uses the Black-Scholes option pricing model to calculate the grant-date fair value of the options, with the following assumptions: no dividend yield, expected volatility of 31.2%, risk free interest rate of 1.04% and expected option life of five years. The options expire five years from the date of issuance. Options granted are being expensed through May 31, 2013, the term of the agreement.

In May 2012, the Company issued a consultant options to purchase an aggregate of 100,000 shares of the Company's common stock at an exercise price of \$2.17 per share. These options were valued at \$79,978 fair value. The Company uses the Black-Scholes option pricing model to calculate the grant-date fair value of the options, with the following assumptions: no dividend yield, expected volatility of 31.2%, risk free interest rate of .75% and expected option life of five years. The options expire five years from the date of issuance. Options granted were expensed when the services were provided.

In July 2012, the Company issued one consultant options to purchase an aggregate of 100,000 shares of the Company's common stock at an exercise price of \$1.55 per share. These options were valued at \$40,373 fair value. The Company uses the Black-Scholes option pricing model to calculate the grant-date fair value of the options, with the following assumptions: no dividend yield, expected volatility of 29.3%, risk free interest rate of .64% and expected option life of five years. The options expire five years from the date of issuance. Options granted will be expensed when the services are provided.

In August 2012, the Company issued two consultants options to purchase an aggregate of 400,000 shares of the Company's common stock at exercise prices ranging from \$.35 to \$1.11 per share. These options were valued at \$321,221, fair value. The Company uses the Black-Scholes option pricing model to calculate the grant-date fair value of the options, with the following assumptions: no dividend yield, expected volatility of 27.1% to 30.5%, risk free interest rate of .27% to .67% and expected option lives of from two to five years. The options expire between two and five years from the date of issuance. Options granted will be expensed when the services are provided.

In September 2012, the Company issued a consultant options to purchase 100,000 shares of the Company's common stock at an exercise price of \$.75 per share. These options were valued at \$81,697, fair value. The Company used the Black-Scholes option pricing model to calculate the grant-date fair value of the options, with the following assumptions: no dividend yield, expected volatility of 25.6%, risk free interest rate of .27% and expected option life of two years. The options expire two years from the date of issuance. Options granted will be expensed when the service is provided.

In October 2012, the Company issued a consultant options to purchase 50,000 shares of the Company's common stock at an exercise price of \$1.14 per share. These options were valued at \$5,381, fair value. The Company used the Black-Scholes option pricing model to calculate the grant-date fair value of the options, with the following assumptions: no dividend yield, expected volatility of 23.5%, risk free interest rate of .19% and expected option life of one year. The options expire one year from the date of issuance. The options granted were expensed when the service was provided.

In November 2012, the Company issued four consultants options to purchase an aggregate of 765,000 shares of the Company's common stock at an exercise price of \$1.01 per share. These options were valued at \$188,830, fair value. The Company used the Black-Scholes option pricing model to calculate the grant-date fair value of the options, with the following assumptions: no dividend yield, expected volatility of 26.1%, risk free interest rate of .76% and expected option life of five years. The options expire five years from the date of issuance. Options granted will be expensed over the term of the agreement.

In December 2012, the Company issued a consultant warrants to purchase 500,000 shares of the Company's common stock at an exercise price of \$1.15 per share. These warrants were valued at \$195,318, fair value. The Company uses the Black-Scholes option pricing model to calculate the grant-date fair value of the options, with the following assumptions: no dividend yield, expected volatility of 24.7%, risk free interest rate of .76% and expected option life of one years. The options expire five years from the date of issuance. The vesting of the warrants is contingent upon the consultant meeting certain milestones and at December 31, 2012 and March 31, 2013 only 150,000 of the warrants had vested. For the year ended December 31, 2012, the vested warrants were valued at \$58,595 and expensed immediately. For the three months ended March 31, 2013 no expense was recorded for these warrants.

In January 2013, the Company issued a consultant options to purchase 5,000 shares of the Company's common stock at an exercise price of \$1.00 per share. These options were valued at \$441 fair value. The Company uses the Black-Scholes option pricing model to calculate the grant-date fair value of the options, with the following assumptions: no dividend yield, expected volatility of 22.0%, risk free interest rate of .15% and expected option life of one year. The options expire one year from the date of issuance. Options granted will be expensed over the one year term of the consulting agreement.

In March 2013, the Company issued three consultants options to purchase an aggregate of 230,000 shares of the Company's common stock at exercise prices ranging from \$0.75 to \$1.48 per share. These options were valued at \$52,807, fair value. The Company uses the Black-Scholes option pricing model to calculate the grant-date fair value of the options, with the following assumptions: no dividend yield, expected volatility of 21.7% to 22.6%, risk free interest rate of .14% to .25% and expected option life of one to two years. The options expire one to two years from the date of issuance. Options granted will be expensed over the term of the agreements.

In March 2013, the Company granted a consultant 1 million options to purchase shares of the Company's common stock at an exercise price of \$1.48 per share with a term of two years. The vesting of these options is contingent upon the consultant achieving certain milestones. As of March 31, 2013, none of the milestones have been met, and therefore no expense was recorded during the three months ended March 31, 2013.

Cumulatively and for the three months ended March 31, 2013 and 2012, the Company expensed \$1,150,518, \$57,793 and \$348,836 relative to non-employee options/warrants granted. As of March 31, 2013, there was \$75,988 of unrecognized compensation expense related to non-vested market-based share awards.

The following table summarizes non-employee stock option/warrant of the Company from December 31, 2011 to March 31, 2013 as follows:

	Option/Warrant Shares	Exercise Price	Weighted Average Exercise Price
Outstanding, December 31, 2011	3,184,286	\$0.04 to \$2.30	\$ 0.76
Granted Issued under Private Placement Reclassified to employee Exercised Expired	2,915,000 11,967,152 (810,000) (350,000) (375,000)	0.35 to 2.17 0.50 to 1.00 0.50 to 0.75 0.04 0.91 to 1.00	0.12 0.38
Outstanding, December 31, 2012	16,531,438	0.35 to 2.30	0.63
Granted Exercised Expired	328,750	0.50 to 1.48 	0.10
Outstanding, March 31, 2013	17,060,188	\$0.35 to \$2.30	\$ 0.70
Exercisable, March 31, 2013	15,365,188	\$0.35 to \$2.30	\$ 0.63
Weighted Average Remaining Life, Exercisable, March 31, 2013 (years)	1.5		

#### NOTE 9 - OPERATING LEASES

For the three months ended March 31, 2013 and 2012, total rent expense under leases amounted to \$55,648 and \$8,803. At December 31, 2012, the Company was obligated under various non-cancelable operating lease arrangements for property as follows:

2013 2014 2015	66,884 71,461 39,688
	\$ 178,033

#### NOTE 10 - RELATED PARTY TRANSACTIONS

From inception through December 1, 2010, the Company utilized offices leased by affiliates of certain of the Company's board members without charge.

During the three months ended March 31, 2013 and 2012, a consultant and beneficial owner of the Company, owning more than five percent of the outstanding common shares of the Company, was paid for consulting and travel expenses of the Company for providing strategic advice to the Company. Expenses totaling \$61,065 and \$64,106 were incurred and reimbursed during the three months ended March 31, 2013 and 2012. On January 1, 2013, the Company entered into an agreement with this consultant, whereby the Company will pay \$12,500 per month beginning January 1, 2013 for a term of one year, which are included in the above expenses.

During the three months ended March 31, 2013 and 2012, a marketing company owned by the Company's Secretary and his spouse was paid \$0 and \$14,560.

#### NOTE 11 – SUBSEQUENT EVENTS

On April 1, 2013, the Company granted an employee an option to purchase 200,000 shares of the Company's common stock at an exercise price of \$1.56, which vest over four years and expire in five years.

On April 15, 2013, the Company granted four directors options to purchase an aggregate of 1,050,000 million shares of the Company's common stock at an exercise price of \$1.85, which vest over four years and expire in five years.

On April 15, 2013, the Company granted five directors an aggregate of 26,521 restricted shares of the Company's common stock for board committee fees in lieu of cash.

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

#### **Cautionary Statements Regarding Forward-Looking Statements**

This report contains "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). All statements other than statements of historical facts included or incorporated by reference in this quarterly report on Form 10-Q, including without limitation, statements regarding our future financial position, business strategy, budgets, projected revenues, projected costs and plans and objectives of management for future operations, are forward-looking statements. In addition, forward-looking statements generally can be identified by the use of forward-looking terminology such as "may," "will," "expects," "intends," "plans," "projects," "estimates," "anticipates," or "believes" or the negative thereof or any variation thereon or similar terminology or expressions.

We have based these forward-looking statements on our current expectations and projections about future events. These forward-looking statements are not guarantees and are subject to known and unknown risks, uncertainties and assumptions about us that may cause our actual results, levels of activity, performance or achievements to be materially different from any future results, levels of activity, performance or achievements expressed or implied by such forward-looking statements. Important factors that could cause actual results to differ materially from our expectations include, but are not limited to: our ability to raise additional capital, the absence of any operating history or revenue, our ability to attract and retain qualified personnel, our dependence on third party developers who we cannot control, our ability to develop and introduce a new service to the market in a timely manner, market acceptance of our services, our limited experience in a relatively new industry, the ability to successfully develop licensing programs and generate business, rapid technological change in relevant markets, unexpected network interruptions or security breaches, changes in demand for current and future intellectual property rights, legislative, regulatory and competitive developments, intense competition with larger companies, general economic conditions, as well as other factors set forth under the caption "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2012 filed with the Securities and Exchange Commission.

All subsequent written and oral forward-looking statements attributable to us, or persons acting on our behalf, are expressly qualified in their entirety by the foregoing. Except as required by law, we assume no duty to update or revise our forward-looking statements.

#### Overview

Virtual Piggy, Inc. ("the Company") is a development stage enterprise incorporated in the state of Delaware on February 11, 2008. Virtual Piggy is a technology company that delivers an online ecommerce solution for the family. Its system allows parents and their children to manage, allocate funds and track their expenditures, savings and charitable giving online. Its system is designed to allow the child to transact online without a credit card by gaining the parent's permission ahead of time and allowing the parent to set up the rules of use. In addition to our main focus, our company is also working on technology that will make the overall online experience safer for U18s.

The Virtual Piggy product enables online businesses to interact and transact with the "Under 18" market in a manner consistent with the Children's Online Privacy Protection Act ("COPPA") and other similar international children's privacy laws. Virtual Piggy was launched in the US in 2012 and was launched in the European market in 2013.



The Company has secured merchant agreements with 103 merchants, 19 partners and 17 gift card providers in the US and Europe to deploy Virtual Piggy on their websites. Approximately 23 of these merchants are using Virtual Piggy in live use and the Company is in the process of integrating the other signed merchants. The Company is continuing to add merchants. In addition, we have the capability to deliver digital gift cards to families using Virtual Piggy. The Company has developed its own online store where families can select and purchase gift cards for delivery to other family members.

#### Strategic Outlook

We believe that the e-commerce market will continue to grow over the long term. Within the market, we intend to provide services to the online industry to allow them to transact with children in compliance with COPPA and similar international privacy laws. We believe that this particular opportunity is relatively untapped and expect to be a leading provider of online transactions for children.

Our primary strategic objective over the next 12-24 months is to continue our merchant acquisition and rapidly expand our consumer acquisition program which will generate revenue that we believe will ultimately cover our operating expenses and allow us to become profitable. We began our user acquisition efforts in March 2013 and currently have over 100,000 users. Our goal for 2013 is to acquire 1 million system users by year end. We plan to achieve this objective by advertising our product and services to consumers through public relations programs, merchant promotions and affiliate marketing programs. As our service grows, we intend to hire additional information staff to maintain our product offerings and develop new products to increase our market share.

We believe that our near-term success will depend particularly on our ability to develop customer awareness and confidence in our service. Since we have limited capital resources, we will need to closely manage our expenses and conserve our cash by continually monitoring any increase in expenses and reducing or eliminating unnecessary expenditures. Our prospects must be considered in light of the risks, expenses and difficulties encountered by companies at an early stage of development, particularly given that we operate in new and rapidly evolving markets, that we have limited financial resources, and face an uncertain economic environment. We may not be successful in addressing such risks and difficulties.

#### **Results of Operations**

#### Comparison of the Three Months Ended March 31, 2013 and 2012

The following discussion analyzes our results of operations for the three months ended March 31, 2013 and 2012. The following information should be considered together with our financial statements for such period and the accompanying notes thereto.

#### Revenue/Net Loss

We are a development stage company and have not generated significant revenue since our inception. For the three months ended March 31, 2013 and 2012, we generated revenues of \$88 and \$1,168, respectively. Our net loss increased \$1,138,606 to \$2,683,517 for the three months ended March 31, 2013 compared to \$1,544,911 for the three months ended March 31, 2012, as a result of increased expenses as further described below.

#### Payroll Expenses

Payroll expenses were \$1,093,979 for the three months ended March 31, 2013 and \$206,976 for the three months ended March 31, 2012, an increase of \$887,003. The increase is attributable to general build-out of our business over the last year, through expanding the sales and marketing force as well as hiring employees for the development and infrastructure aspects of the Company.

#### Consulting Expenses

Consulting expenses for the three months ended March 31, 2013 were \$289,744 as compared to \$641,849 for the three months ended March 31, 2012, a decrease of \$352,105. The decrease resulted primarily from the settlement of a dispute related to a marketing agreement and stock based compensation related to consulting agreements in 2012, as well as the Company hiring employees rather than using consultants to perform key functions.

#### Marketing Expenses

For the three months ended March 31, 2013, marketing expenses were \$287,633, an increase of \$86,655 from \$200,978 for the three months ended March 31, 2012. This increase was a result of the continued active marketing plan to generate consumers and merchants.

#### Research and Development

Research and development expenses increased \$88,538 to \$175,144 for the three months ended March 31, 2013 from \$86,606 for the three months ended March 31, 2012. The increased costs have resulted from the Company's continued efforts to develop its platform, including mobile applications, and integration of merchants into the platform.

#### Travel Expenses

For the three months ended March 31, 2013, travel expenses were \$247,479 an increase of \$159,711 from \$87,768 for the three months ended March 31, 2012. The expenses incurred were primarily associated with increased sales and marketing activities, capital raising activities and the opening of the office in the United Kingdom.

#### Professional Fees

Professional fees increased \$86,982 to \$231,895 for the three months ended March 31, 2013 from \$144,913 for the three months ended March 31, 2012. The increase related primarily to legal and accounting fees associated with private placements of our securities and increased costs resulting from the Company becoming an accelerated filer and subject to the related requirements of the Sarbanes Oxley Act.

#### General and Administrative Expenses

General and administrative expenses were \$361,220 for the three months ended March 31, 2013 compared to \$140,200 for the three months ended March 31, 2012, an increase of \$221,020. The increase is primarily the result of the expansion of our offices, the addition of our London office, an increase in staff related to support our operations and the general expansion of our business.



#### Interest Expense

During the three months ended March 31, 2013, we incurred no interest expense as compared to \$37,106 for the three months ended March 31, 2012. Interest expense in 2012 related to interim financing until the private placements could be completed and the Company has not incurred term debt since.

#### Liquidity and Capital Resources

As of the date of this report, we had cash on hand of approximately \$4,500,000.

Net cash used in operating activities for the three months ended March 31, 2013 was \$2,719,593, as compared to \$1,149,486 for the three months ended March 31, 2012, an increase of \$1,570,107. The increase resulted primarily from expanded operations including marketing the Virtual Piggy product, hiring additional employees and opening an office in the United Kingdom.

Net cash used in investing activities for the three months ended March 31, 2013 was \$114,612, as compared to \$90,169 for the three months ended March 31, 2012, an increase of \$24,443. The increase resulted from the purchase of equipment and costs of patents and trademarks.

Net cash provided by financing activities was \$839,217 for the three months ended March 31, 2013, a decrease of \$1,728,433 from \$2,567,650 for the three months ended March 31, 2012. During the three months ended March 31, 2012, the Company had begun raising substantial equity financing through a stock purchase agreement, which did not repeat during the three months ended March 31, 2013 and is the primary reason for the decline in financing activities between the two periods.

As we have not generated any meaningful revenues since our inception, we have financed our operations through public and private offerings of debt and equity securities. We do not currently maintain a line of credit or term loan with any commercial bank or other financial institution. The following sets forth our primary sources of capital during the previous two years:

In December 2011, we commenced a private offering of up to \$5,000,000 of Units at a purchase price of \$0.80 per Unit. Each Unit consisted of two shares of the Company's common stock and a two year warrant to purchase one share of the Company's common stock at \$0.60 per share. During December 2011, we issued and sold an aggregate of 625,000 Units in consideration of gross cash proceeds of \$500,000, resulting in the issuance of 1,250,000 shares of common stock and warrants to purchase an aggregate of 625,000 shares of common stock. On January 11, 2012, the Company amended the Securities Purchase Agreement dated December 1, 2011, by reducing the price of one unit from \$.80 to \$.70. This increased the number of units to be sold from 6,250,000 units to 7,142,858 units. It also required the Company to issue to one investor an additional 89,286 units, consisting of 178,572 shares common stock and warrants to purchase an additional 89,286 shares of common stock. During the three months ended March 31, 2012, the Company issued an additional 3,922,356 units and raised \$2,717,650, net of stock issuance costs of \$28,000.

On April 5, 2012, the Company commenced a private placement of up to \$3,500,000 consisting of up to 10,000,000 shares of the Company's common stock and two year warrants to purchase up to 5,000,000 shares of the Company's common stock at an exercise price of \$.50 per share. The shares and warrants were sold in units with each unit comprised of two shares and one warrant at a purchase price of \$.70 per unit. In accordance with the terms of the offering documents, the offering amount was increased to \$4 million. From April 5, 2012 to June 30, 2012, the Company sold 6,201,831 units and raised \$4,341,282.

On April 10, 2012, a company owned by the Company's Secretary and his wife exercised 250,000 options which raised proceeds of \$10,000.

On May 2, 2012 the Company entered into a securities purchase agreement with a non-U.S. person, pursuant to which the Company issued and sold 187,500 units at a purchase price of \$0.80 per unit, in consideration of gross proceeds of \$150,000. Each unit consisted of: (i) two shares of the Company's common stock, (ii) a warrant to purchase one share of the Company's common stock at an exercise price of \$0.50 per share for a term of two years, and (iii) a warrant to purchase one half share of the Company's common stock at an exercise price of \$1.00 per share for a term of three years. Pursuant to the securities purchase agreement, the purchaser also agreed to purchase an additional \$850,000 of units by November 1, 2012. The Company received \$1,000,000 as of March 31, 2013 under this agreement.

On July 5, 2012, the Company commenced a private placement of up to \$100,000 consisting of up to 125,000 units of the Company's common stock and warrants to purchase up to 125,000 shares of the Company's common stock at an exercise price of \$.50 per share with a term of two years ("Series A Warrants") and warrants to purchase up to 62,500 at an exercise price of \$1.00 per share with a term of three years ("Series B Warrants"). The shares and warrants were sold in units with each unit comprised of two shares and one Series A warrant and one Series B warrant at a purchase price of \$.80 per unit. The Company has received gross proceeds of \$100,000 under this private placement.

During November and December 2012, the Company entered into private placements for shares of the Company's common stock. The shares were sold at a purchase price of \$.70 per share. The Company sold 7,942,858 shares and raised \$5,560,000.

In December 2012 and March 2013, the Company began entering into private placements for shares of the Company's common stock. The shares were sold at a purchase price of \$.75 per share. Through March 31, 2013, 1,800,000 shares were sold raising \$1,350,000.

We believe that our existing cash resources will not be sufficient to sustain our operations during the next twelve months. We currently need to generate sufficient revenues to support our cost structure to enable us to pay ongoing costs and expenses as they are incurred, finance the continued development of our Platform, and execute the business plan. If we cannot generate sufficient revenue to fund our business plan, we intend to raise such financing through the sale of debt and/or equity securities. The issuance of additional equity would result in dilution to existing shareholders. If we are unable to obtain additional funds when they are needed or if such funds cannot be obtained on terms acceptable to us, we would be unable to execute upon the business plan or pay costs and expenses as they are incurred, which would have a material, adverse effect on the business, financial condition and results of operations.

Even if we are successful in generating sufficient revenue or in raising sufficient capital in order to complete the marketing of Virtual Piggy, our ability to continue in business as a viable going concern can only be achieved when our revenues reach a level that sustains our business operations. We raised approximately \$14.2 million through sales of common stock and warrants in 2012 and another \$900,000 through sales of common stock and warrants during the three months ended March 31, 2013. The Virtual Piggy product was introduced to the marketplace in the third quarter of 2011. We do not project that significant revenue will be developed until late 2013. While it is impossible to predict the amount of revenues, if any, that we may receive from our Virtual Piggy product, we presently believe, based solely on our internal projections, that we will generate revenues sufficient to fund our planned business operations if the Virtual Piggy product is marketed effectively and we achieve our goal of 1 million system users by the end of 2013. There can be no assurance that we will raise sufficient proceeds, or any proceeds, for us to implement fully our proposed business plan to aggressively develop, complete, and market our Virtual Piggy product. Moreover there can be no assurance that even if our Virtual Piggy product is marketed effectively and we achieve our user acquisition goals, that we will generate revenues sufficient to fund our operations. In either such situation, we may not be able to continue our operations and our business might fail.

The foregoing project implementation and projections were prepared by us in good faith based upon assumptions that we believe to be reasonable. No assurance can be given, however, regarding the attainability of the projections or the reliability of the assumptions on which they are based. The projections are subject to the uncertainties inherent in any attempt to predict the results of our operations, especially where new products and services are involved. Certain of the assumptions used will inevitably not materialize and unanticipated events will occur. Actual results of operations are, therefore, likely to vary from the projections and such variations may be material and adverse to us. Accordingly, no assurance can be given that such results will be achieved. Moreover due to changes in technology, new product announcements, competitive pressures, system design and/or other specifications we may be required to change the current plans for our Virtual Piggy products.

#### **Off-Balance Sheet Arrangements**

As of March 31, 2013, we did not have any relationships with unconsolidated entities or financial partners, such as entities often referred to as structured finance or special purpose entities, established for the purpose of facilitating off-balance sheet arrangements or other contractually narrow or limited purposes. As such, we are not materially exposed to any financing, liquidity, market or credit risk that could arise if we had engaged in such relationships.

#### **Critical Accounting Policies**

Our financial statements are impacted by the accounting policies used and the estimates and assumptions made by management during their preparation. A complete summary of these policies is included in note 1 of the notes to our financial statements. We have identified below the accounting policies that are of particular importance in the presentation of our financial position, results of operations and cash flows and which require the application of significant judgment by management.

#### Stock-based Compensation

We have adopted the fair value recognition provisions Financial Accounting Standards Board Accounting Standards Codification ("FASB ASC") 718. In addition, the Securities and Exchange Commission issued Staff Accounting Bulletin No. 107 "*Share-Based Payment*" ("SAB 107") in March, 2005, which provides supplemental FASB ASC 718 application guidance based on the views of the SEC. Under FASB ASC 718, compensation cost recognized includes compensation cost for all share-based payments granted beginning January 1, 2006, based on the grant date fair value estimated in accordance with the provisions of FASB ASC 718.

We have used the Black-Scholes option-pricing model to estimate the option fair values. The option-pricing model requires a number of assumptions, of which the most significant are, expected stock price volatility, the expected pre-vesting forfeiture rate and the expected option term (the amount of time from the grant date until the options are exercised or expire).

Compensation expense for unvested options granted to non-employees in previous periods is being amortized over the vesting period of the options, or the term of the consulting agreement, whichever is longer.

#### Revenue Recognition

In accordance with Securities and Exchange Commission Staff Accounting Bulletin No. 104, Revenue Recognition (Codified in FASB ASC 605), we will recognize revenue when (i) persuasive evidence of a customer or distributor arrangement exists or acceptance occurs, (ii) a retailer, distributor or wholesaler receives the goods, (iii) the price is fixed or determinable, and (iv) collectability of the sales revenues is reasonably assured. Subject to these criteria, we will generally recognize revenue from Virtual Piggy at the time of the sale of the associated product.

#### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

There have been no material changes in market risk from the information provided in "Item 7A. Quantitative and Qualitative Disclosures About Market Risk" of the Company's 2012 Annual Report on Form 10-K.

#### ITEM 4. CONTROLS AND PROCEDURES.

As of March 31, 2013, we carried out the evaluation of the effectiveness of our disclosure controls and procedures required by Rule 13a-15(e) under the Exchange Act under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer. Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that, as of March 31, 2013, our disclosure controls and procedures were effective to ensure that information we are required to disclose in reports that we file or submit under the Exchange Act is: (i) recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and (ii) accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

There has been no change in our internal control over financial reporting identified in connection with this evaluation that occurred during our fiscal quarter ended March 31, 2013 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.



#### PART II - OTHER INFORMATION

#### ITEM 1. LEGAL PROCEEDINGS.

We are not a party to any legal proceedings.

#### ITEM 1A. RISK FACTORS.

#### Management's Judgment Could Impact the Amount of Non-Cash Compensation Expense

To estimate the fair value of our stock option awards we currently use the Black-Scholes-Merton options pricing model. The determination of the fair value of equitybased awards on the date of grant using an options pricing model is affected by our then current stock price as well as assumptions regarding a number of complex and subjective variables. Management is required to make certain judgments for these variables which include the expected stock price volatility over the term of the awards, the expected term of options based on employee exercise behaviors, and the risk-free interest rate. One of the factors used in determining such value is stock volatility. Because of the limited trading activity of our common stock, we use the stock volatility of four peer companies. To the extent that we use different peer companies to measure volatility, a different stock volatility factor may result which would cause a different stock valuation and a related increase or decrease in noncash compensation expense. If actual results are not consistent with our assumptions and judgments used in estimating key assumptions, in future periods, the stock option expense that we record for future grants may differ significantly from what we have recorded in the current period.

This is the only change with respect to risk factors as previously disclosed in our 2012 Form 10-K. Investing in our common stock involves a high degree of risk. Before you invest you should carefully consider the risks and uncertainties described below and in our 2012 Form 10-K, under the caption "Risk Factors", our Management's Discussion and Analysis of Financial Condition and Results of Operations set forth in Item 2 of Part I of this Quarterly Report on Form 10-Q, our consolidated financial statements and related notes included in Item 1 of Part I of this Quarterly Report on Form 10-Q and our consolidated financial statements and related notes, as well as our Management's Discussion and Analysis of Financial Condition and Results of Operations and the other information in our 2012 Form 10-K. Readers should carefully review those risks, as well as additional risks described in other documents we file from time to time with the Securities and Exchange Commission.

#### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.

#### Equity Issuances During The First Quarter Ended March 31, 2013

On March 1, 2013 we issued 125,000 unregistered common shares priced at \$0.40 per share, for net proceeds of \$50,000 to an accredited investor, relating to a subscription receivable from a previous private placement. In connection therewith, we issued 62,500 two year warrants to purchase our common stock at \$0.50 per share and 31,250 two year warrants to purchase our common stock at \$1.00 per share. The foregoing transaction was exempt from registration pursuant to Section 4(a) (2) of the Securities Act of 1933, as amended.

#### ITEM 3. DEFAULTS UPON SENIOR SECURITIES.

None.

#### ITEM 4. MINE SAFETY DISCLOSURES.

Not Applicable.

#### ITEM 5. OTHER INFORMATION.

None.



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## ITEM 6. EXHIBITS.

- 31.1 Certification of Chief Executive Officer pursuant to Rule 13a-14(a) or 15d-14(a) of the Securities Exchange Act of 1934, as amended, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Chief Financial Officer pursuant to Rule 13a-14(a) or 15d-14(a) of the Securities Exchange Act of 1934, as amended, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 101.INS XBRL Instance Document
- 101.SCH XBRL Taxonomy Extension Schema Document
- 101.CAL XBRL Taxonomy Extension Calculation Linkbase Document
- 101.DEF XBRL Taxonomy Extension Definition Linkbase Document
- 101.LAB XBRL Taxonomy Extension Label Linkbase Document
- 101.PRE XBRL Taxonomy Extension Presentation Linkbase Document

# **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

VIRTUAL PIGGY, INC.

Date:

May 10, 2013

By: /s/ Joseph Dwyer

Joseph Dwyer Chief Financial Officer